

Issues Survey of Presidents 2012

Results Overview



Date: 2/3/2012 5:45 AM PST
 Responses: Completes
 Filter: No filter applied

6. As an Association President, what assistance do you need to get through this time of change?

| # | Response |
|----|--|
| 1 | I am an immediate past president |
| 2 | Educational programs. Need the national to stop raising fees since it interferes with the local assoc ability to also raise fees. |
| 3 | Low/no cost training for newer members. |
| 4 | Need to sell the VALUE of being a Realtor. Our area is challenged with a growing population of non-Realtors. |
| 5 | We really need help in our Association area (Cobb Association - Our County borders Atlanta) to combat the Relentless Non-Realtor Broker recruiting of our membership.....it ruthless & needless to say unprofessional. We need something me to counter Fast & Hard without getting on their same low level |
| 6 | new ideasand ways for a small association to generate funds to operate on. |
| 7 | The most important have been: Very supportive and involved AE/EO personel Increase in support from HAR and NAR Good solid BOD which we have in our Board |
| 8 | Budgetary help, sponsorship |
| 9 | additional options for training seminars/webinars |
| 10 | Innovative ways to connect and entice members to get more involved. |
| 11 | Open communication with all in the Real Estate Industry. |
| 12 | Keep NAR dues constant |
| 13 | I am not an Association President, that has been 2 yrs ago. |
| 14 | I'm the immediate past president but still sit on the board. We have an excellent professional staff and that was |
| 15 | Good educational opportunities to bring to the agents |
| 16 | Assistance from all the members, it is important to volunteer and get involved to keep a workable association. |
| 17 |just more time, that's all |
| 18 | More training for AE's, officers and agents. |
| 19 | Support from the Association statewide and national to get the banks to work on a reasonable set of rules that can be determined up front and not at the back end of a transaction. |
| 20 | Education, Education, Education!! |
| 21 | More information for the members and |
| 22 | Networking of other area Presidents and the experience of our wonderful AE- and input systems from our members to know what they need. |
| 23 | Regular briefings on federal issues/legislation for press releases and speaking points. |
| 24 | I have a very supportive board and good committees that are dedicated. Affordable education for our agents to increase level of professionalism. |
| 25 | Support for local issues. NAR should reimburse the local associations for the cost of processing NAR Dues including the 2.5% surcharge for accepting Visa and Master Card payments. NAR should do more to police brokers to make sure that all their agents are NAR members. |
| 26 | Right now I simply need a process by which AE's, BOD's and members can understand the nuances of Association/CAR/NAR bylaws and rules & regs -- especially for the AE - I need a good AE. |
| 27 | I am now a past president but letting members know the value in their dues and what we really stand for ion the political arena an just what we can do for our members. |
| 28 | An emphasis on strengthening local boards |
| 29 | getting agents to learn more about the benefits of belonging to NAR and the value of NAR |
| 30 | Creative ideas on ways to increase revenue with a flat membership base. |

| | |
|----|--|
| 31 | NAR has become an obstacle to our success. The RPPSI and RPR issue are only helping to reinforce the image in our membership that NAR has become a bloated self serving machine. So NAR could assist by backing out of those initiatives. Also Sentrilock is a big problem as well and represents a huge conflict of interest on NAR's part |
| 32 | Encouragement, for only one year you need someone to bounce ideas off of who is not from your association. Maybe focus groups |
| 33 | Support for tfe change of size and decreased budget |
| 34 | More local volunteers |
| 35 | To keep up with changes though Nar and Oar. |
| 36 | We must keep our costs at a minimum as we go forward with less and less membership. We must keep our members happy and see the benefits of membership. Continue with our state association to find ways of saving through combining services with other associations. We need to know what is coming through the government that will change anything in our real estate business. If it does change how do we handle it. We need our lobbyest to continue to fight for our mortgage tax deduction. Also we need to possibly find others ways to encourage home ownership. |
| 37 | Continued communication from Washington on critical issues to our industry, formal education when FASB is updated, outreach programs to our membership for volunteers to sit on local Boards, Committees, ect. |
| 38 | We need more advertising as to why you want to be a REALTOR and not just a licensee. |
| 39 | I would like NAR to share news information that will help to inspire agents. News clips that agents can share with their prospective clients. (Perhaps a monthly quote from the financial industry that could help to motivate buyers and sellers to move forward with their sale and purchase?) |
| 40 | The current level of legislative and issue focused information available from NAR and MAR is excellent. Our association is in excellent financial condition and active leadership at the committee level. What we need is fewer surprises from state and national legislators. |
| 41 | Something to motivate members. Strong lack of volunteer and service locally |
| 42 | Legal from our association attorney. |
| 43 | More COMMERCIAL tools to pass along to members. Most members join us only for the commercial MLS. |
| 44 | We have to continue showing value to our memberships. Most agents associate our mls with our local board. We have to make sure our executive officer and our board of directors are aware that we must be in front of the membership and show value to our membership. |
| 45 | We need a grant approved (that has been submitted to NAR) to enable us to market to our community to improve peoples perceptions of what reality is about the quality of our community, and to assist us in promoting our community to the buying public and entice companies to relocate her. |
| 46 | Meeting speakers that provide training |
| 47 | This is a 64,000 dollar question. We are just offering every type of class, short sales, foreclosures, lending changes anything we can to help our membership. |
| 48 | My members were upset over the \$40 dues increase from NAR. We tried to explain it as best we could (at the time), but every time we'd here more about the program NAR had changed key components of it. We need NAR to settle on what that dues increase means/does for the "Realtor on the street" and the EXPLAIN it. |
| 49 | RPAC needs to pressure lenders to make loans |
| 50 | Education |
| 51 | More comprehensive communication from Brokers and also the State and National Associations |
| 52 | NAR support of issues rather than candidates that bleed us once we are hooked on them with money; focus on support only on specific issues rather than representatives that support only one issue and then stab us in the back. |
| 53 | No more dues increases. |
| 54 | Been get good help fro nat |
| 55 | We have a small association so it will take a revival of the upward movement of the business cycle. |
| 56 | Continued support to educate the public as to the benefits of home ownership and push nationally by NAR to get positive spin into media outlets concerning Real Estate and Real Estate ownership stressing the benefits. |
| 57 | More emphasis on the profession. Getting more young members and keeping them in the business. We have an active YPN that is participating in "career days" at local high schools and colleges. |
| 58 | Any information that can be provided online. |
| 59 | Information on changes,legislation, opportunities etc |
| 60 | Not sure! |
| 61 | I am not an association President, I am president elect. |
| 62 | What I would like most is to have an Association Presidents "Open Meeting then Round Table" were we identify our strengths and |

| | |
|----|---|
| | weaknesses, discuss best practices, and develop a plan of action as a result of consensus from participants. |
| 63 | Best practices of successful associations (where membership and finances are stable or increasing) disseminated to us, more attention to bringing business to our members |
| 64 | Anything that helps our association leaders show the value in being a Realtor and showing our association as valuable and worth their money. |
| 65 | None at this time. |
| 66 | Help our members understand the value of NAR. See membership as a benefit to them, rather than a necessary "evil" payment of dues. Have NAR representatives come visit us, instead of traveling the globe! |
| 67 | National, State backing. Less fees! |
| 68 | communication and information |
| 69 | We need help financially from non dues revenue |
| 70 | Anything that increases consumer confidence |
| 71 | Timely updates on National policies that will impact our industry. |
| 72 | None from you. I just need to go to work. |
| 73 | Prayer and fasting... and good cooperation and idea generation by the board to increase member participation in the board. |
| 74 | Continued encouragement from State and National Association and instant access to help with all technical questions along with free training for all of us. |
| 75 | Truly it is the support of a strong board and AE. I think communication to the members and participants is key. |
| 76 | Active communication from NAR down to us. Active engagement by NAR with national leaders and congress supporting our industry and private property rights. |
| 77 | For NAR to continue their work on any national issues we face as an industry and to continue the public awareness campaign. Also any tools that have been utilized or bring additional tools and services for all. |
| 78 | more services and less fees. |
| 79 | My year as President was 2011. Leadership education for local Directors. They do not understand the by laws and policies or the chapter relationship with state and national. |
| 80 | I'm not exactly sure, however, any help to increase productivity would be greatly appreciated. |
| 81 | Moral support! |
| 82 | Advise on how to structure staff and balance the budget. |
| 83 | More information about what NAR is doing for the members. More than just political |
| 84 | Continue to keep us in front of issues, and not playing catch up. Equip us with tools and strategies to make our local communities better aware of the enormous contribution of Realtors to property rights and other issues that affect their day to day lives. |
| 85 | Nothing, as our CEO and staff are very much on top of their game in providing services to our members. |
| 86 | Information on how small boards service there members. It is getting increasingly hard for the members to financially support our board. |
| 87 | Need some innovative ways to keep the members positive about their trade. Additional updates and education on changes in the finance/mortgage industry. |
| 88 | Money. As a small, rural association we will only be able to survive a few more years. The budget for 2012 is projected to experience a third consecutive loss. Essentially our local dues just cover the cost of maintaining an association. The National Association and the State Associations need to cut non essential programs and reduce the costs to the members. RPR is a great example of millions of dollars spent that will never benefit the membership. |
| 89 | Good easy to understand information that can be passed to our members. |
| 90 | strong executive committee and board of directors who will make the changes necessary instead of doing the same old thing |
| 91 | Employment must improve. NO confidence in the market exists. Lending companies need to be realistic and use common sense. There is no guarantee a squeaky clean loan today will not be in foreclosure in x number of years. Lending is still the problem forcing Realtors to do twice as much with no assurance the loan will be approved. |
| 92 | NAR's continued support with tools, media efforts, conferences, Mid-Year issues. I loved the Round Table sessions, but what about a similar session for agents in attendance at the conference? Make sure there is a good leader at each table to make sure the conversation is positive and correct answers delivered to those who have the wrong perception. |
| 93 | Giving a positive message to our industry. The press is pulling the profession down and at this point, the agents are now buying into it. Once the perception of the market becomes positive so will the market. |
| 94 | Updates on anything that affects our business. |

| | |
|-----|---|
| 95 | loosening of lending |
| 96 | a GOOD campaign from NAR showing value of being a Realtor- not only to the public, but also to non-R's and recruit them. help from our state association to curb costs that our local associations have to pay for. |
| 97 | Keep dues in check don't keep raising dues when others are leaving profession |
| 98 | I think just positive outlook with the advertising and what good things are to come. We need to look ahead and see that things will get better. |
| 99 | I am actually an immediate past president and feel I received very adequate training through NAR and PAR as I went to the Leadership Summit in Chicago in 2010 and went the PAR Leadership all through 2010 prior to the 2011 induction |
| 100 | Funds for traveling to NAR and NVAR events and meetings, more media locally towards how a Realtor works vs Real Estate Agent. |
| 101 | More relevant Continuing education without the high price of Designations/Certifications. |
| 102 | Resource for expertise in association management to rely on. |
| 103 | A place to get fast and correct direct answers. Maybe an question and answer Web type page (Just for Realtors and Brokers) |
| 104 | Help in electing financially conservative congressmen, stabilizing the national debt and reducing the size of government and their participation in the free market. |
| 105 | Slow down foreclosure rate, job employment, affordable housing, |
| 106 | We need to show our members that there is light at the end of the tunnel and that NAR is trying to find ways to help us. The average Realtor on the street does not understand the importance of political advocacy and how it is really going to help them make money in this business. They look at the bottom dollar and it's hard to justify spending more on dues when you are not making money. They need to know that NAR is working on ways for them to make more money in this business. |
| 107 | Support from NCAR and NAR, help in educating the REALTORS that they need to be involved with their board and that they have a responsibility to be educated on all the things going on in the financial markets as well as the real estate market. |
| 108 | Education programs for the general public. Focusing on what a Realtor can do for them. |
| 109 | Lower fees |
| 110 | Its hard because times are tough and we are all volunteers. We are all struggling to make money which means less time for us to volunteer. It is hard to give back to our members when they need our help so desperately. We need courses and guidance to help each other and the public save the homes that we currently own. New products to help low income, middle income to buy homes. |
| 111 | More political, legislative and regulatory help! |
| 112 | Our association has scheduled a budget committee meeting in February to re evaluate our financial needs and cut the budget where we are not productive. I've been involved with the budget process for the past few years and we have worked very hard to trim from it each year. We knew that 2012 would be a turning point thus the reason for having the mid year budget meeting. Our last resort will be to go into reserves. We have talked with neighboring associations about consolidation, but no conclusions yet. We look to professionals to help us with providing services for less and consolidation. |
| 113 | More webinars to cover the hot topics of the day. Things change so fast we don't have time to keep up search for classes... If we can go to the Realtor web site, much easier. |
| 114 | Relevant updates on changes on a national and state level. |
| 115 | Education opportunities looking at the options available. |
| 116 | Education programs offered in closer proximity to our area. State functions (State Convention, State Directors Meetings) being held in our State or in closer proximity to our Board location. |
| 117 | Able to ask for information when or if I need it |
| 118 | We need the ability to offer unique services to our members beyond the MLS that can become a profit center to run the Association. We want to offer dynamic professional and personal growth opportunities to our members and are looking for avenues to do so. |
| 119 | A well trained staff |
| 120 | Issues mob to increase participation in RPAC. Info on NAR's view of coming changes to help up plan ourselves. No dues increases |
| 121 | association management software |
| 122 | More understanding from NAR as to our unique market and needs |
| 123 | Keep us informed and get the government to do some serious moves to help the economy. |
| 124 | Better working relationship with our banks and mortgages. City to work with Realtors not just builders. City to realize taxes on homes is to high. |
| 125 | Volunteer training |
| 126 | Support from local staff |
| 127 | tools to help agents understand the impact on THEM of activities going on state and national levels..to often they are in their own little world |

| | |
|-----|---|
| 128 | Make Realtor.org more user friendly as a resource. Topical searches take too much time due to overly broad responses. |
| 129 | Making the foreclosure and short sale process more streamlined |
| 130 | Marketing Support of the Realtor Brand |
| 131 | I need more Makers and Doers and less followers and complainers. |
| 132 | LOWER NATIONAL ASSOCIATION DUES |
| 133 | Realtors need better education of the job as a career, increased opportunities for benefits and work/life balance |
| 134 | I have good local support with excellent AE. |
| 135 | Help in consolidating services |
| 136 | continued and improved short sale/foreclosure training and lobbying to cut thru the maze of red tape... Get programs like 203K re-approved for investors to recapture blighted property. this would be a great way for out of work contractors to weather the tide. |
| 137 | Transparency from those around me. |
| 138 | updates/knowledge of similar associations and what type of programs and systems they are using and offering their membership |
| 139 | I think assistance from NAR and our state association in helping local associations consolidate and share resources will be important and needed in the next few years. |
| 140 | More help with convincing other Realtor's that we to make sure our elected officials are implementing ordinances that will protect the buyer more, caveat emptor is not a good approach. |
| 141 | continued advocacy from NAR on political issues. |
| 142 | A better connection to the members,we have a huge amount of services available to our members but there seems to be a disconnect with our members. |
| 143 | I was 2011 President; our Association Exec was very instrumental in encouraging our Leadership team to become more tech savvy; our association has been wonderful about sending Leadership to Inman and RisMedia which has further assisted us in learning and sharing opportunities. |
| 144 | We need new ways to encourage optimism and involvement. |
| 145 | How to retain agents and get them interested in association activities/programs. |
| 146 | Our biggest struggle is getting people back involved. Technology has been a blessing and a curse. It's hard to promote things like RPAC and make the members understand the importance when you can't get them to come to meeting, or fundraising events. |
| 147 | More positive media coverage. Support for Associations from this litigious society. More lobbying to deal with the homeownership & mortgage issues. |
| 148 | It would help if my members were more aware of what NAR does for them--usually, the only time my members are aware of NAR is when there is a dues increase. |
| 149 | OAR needs a disclaimer on the changing values of property. With the potential drilling and anticipated amount of Oil and Gas located under parts of Ohio, it's impossible to determine property values. |
| 150 | Support! Passing along of key information and changes to our business. Legislation issues that we need to know. |
| 151 | For NAR and CAR to reduce unnecessary spending in attempt to ensure annual dues wont continue to increase. |
| 152 | Those of us who are more "seasoned" know that this will turn around in time |
| 153 | NAR needs to re-connect with the membership. Our state is particularly taking a hit in down marketplace as well as a huge loss in jobs |
| 154 | I was President last year. But the thing I needed most last year was my personal "cheerleader". I was the cheerleader to the membership but from time to time I need a sounding board. My AE was great but there are things you don't want to burden her with. We did have an area wide president lunch each quater and that was a great help because we all understood the ups and downs of leading. |
| 155 | we need a real working relationship with the powers in DC. |
| 156 | We need help to loosen up the market so buyers will get out and buy. In the past when the market was down, the interest rates were high, but people still bought. Now interest rates are down, but buyers aren't buying. Those who try - good or middle credit - lenders pull the plug on the loan any where from three days to the day of closing. |
| 157 | Again, a conforming system used by all short sale lenders. |
| 158 | Help me to educate the membership to understand what NAR has to offer, ie; Houselogic and free webinars. |
| 159 | Constant feeds on legislative issues and changes to our industry. |
| 160 | Support and statistics. The PR campaign is also so important! |
| 161 | The continuing support from PAR and NAR with these organizations continuing to provide leadership, education, and guidance, both electronically via emails, newsletters, etc., and providing annual on-site education opportunities, conventions, etc. |

| | |
|-----|--|
| 162 | alternate income sources for BOARDS. |
| 163 | Help keeping up with technology cost wise and training. Good communication. Need to better brand licensed REALTOR as vs licensed real estate agent. |
| 164 | Great Number :). Less detailed loss figures and more optimistic projections. Optimistic encouragement. Patience for all of us. |
| 165 | I want to lead by example. I want to be knowledgeable of the change coming down the pike. I would like a simple newsletter that I can understand and explain to my fellow members. |
| 166 | I need info on the best practices for inspiring and motivating our general membership and to attract new affiliates and friends to our board of Realtors. |
| 167 | I need NAR to put more pressure on the big banks to "fix" the obstacles to Realtor success. Give actual models for the banks to test run in selling their REO inventory, because we all know that these banks still don't have a clue how to sell expediently. NAR needs to continue to lobby on a federal level to protect homeowners from the loss of Interest Write-offs and continue the low capital gains tax and the capital gains tax exemption on homes. |
| 168 | I'd personally like to see a member-focused campaign at the national level regarding working outside an individual's area of expertise. I'd also like to see a program dedicated to the dangers of dual agency before the courts make a determination for us. Further, I'd like to see MLS offers of expressed compensation replaced by a tiered compensation structure based on individual demonstrations of distinctive competence in specific disciplines. |
| 169 | Information must be available from NAR to AAR to local Associations. quickly |
| 170 | Additional video training that can be web based that are quick and simple and to the point in many short films. YouTube type of training on every form. It could be used to CE points, but I think that this would help a lot of the smaller offices with proper training, and allow agents to complete on their own time scale. I also think brokers should be able to track the training to be able to offer incentives and guidelines to their agents. This can't be that difficult as many standard products offer this simple form of training. Example I just got a new case for my iphone, this is the link to the instruction video to watch :tp://www.lifeproof.com/support_d/vid_instructions.php |
| 171 | we need to consider how to add more value to realtors and be able to provide them with services so that as the market changes we are still of value to them |
| 172 | Continued Advertising dollars to promote the REALTOR purpose highlighting the our promotion of home ownership in America. Financing alternatives for low to moderate income buyers. |
| 173 | Any way that we can get the message to our members. Many don't see the importance of keeping up with education, laws, etc. |
| 174 | Real benefit to commercial members! |
| 175 | benefits for the members. image protection standards for membership There are getting to be to many organizations dividing the members loyalty. We worked years to get all races together and now the Asian, Black, Hispanic etc are forming their own Associations.. I see this as a divide in our business. |
| 176 | Non-dues revenues |
| 177 | See answer to question 3. Suggestions that can be passed on to the members of the board. |
| 178 | showing members there is a benefit in being part of the association, promotion of products and services that matter to the average members. |
| 179 | We need to assist members in understanding why their associations are DIRECTLY tied to their success. Often, members fail to understand why involvement and participation in their association is critical to all Realtors. |
| 180 | More publicity that all markets are not as bad as the media portrays. |
| 181 | Not an association president this year. Was last year. |
| 182 | Held with the difference between realtor and non realtor |
| 183 | Keep up-to-date on law and internet related innovations as well as deals on supplies that would allow members to save money |
| 184 | We need the support of our politicians who are in a position to help us (or hurt us) We spend a lot of time fighting for our homeowners and members. |
| 185 | Support from NAR on political issues that have a detrimental effect on mortgages and buyers, open mortgages to investors with over 10 properties. |
| 186 | Our membership needs education;not just continuing ed but for example, Homepath and equator operational instructions,requirements & classes. |
| 187 | You are doing everything that I can think of |
| 188 | RPAC education and support for locals |
| 189 | Since I am now the past President this does not apply. When I was President we had few issues that came up that required any special attention. Education remains the number 1 priority |
| 190 | Making sure that the members are aware of our support during these tough times. |
| 191 | Not sure |

| | |
|-----|---|
| 192 | For National to get behind saving peoples homes from going back to the banks. |
| 193 | Constant communication with NAR in order that members are aware that NAR is doing everything they can to help us, including in Washington, DC. |
| 194 | All I can get! A constant flow of info. |
| 195 | Training of members for new ideas in financing & newer trends of restrictive governmental issues (higher taxes, zoning, etc.) Also, environmental issues as clean air, fracking, gas & oil exploration, etc. |
| 196 | I believe our Association, at all levels prepares us reasonably well for the duties of the position. Our local organization operates under a Policy Governance model which helps to make the position much more manageable. |
| 197 | I am the immediate past president. Clearer more forthright communication from the national association. |
| 198 | Support from leadership, value and added benefits to members, motivational speakers and forums to continue to share ideas with other Presidents. It would be nice to include immediate past Presidents as they can advise from experience. |
| 199 | nothing i have over 35 years of experience. i have been here before more than once. now experience counts. |
| 200 | Any change comes with push back - members resistance - so, perhaps assistance is relaying this change via various media channels |
| 201 | The assistance we need is from Congress. Create job, get people back to work so they can buy homes and create new businesses. Get consumer confidence back. Banks need to start lending again in the Commercial sector in which I specialize. |
| 202 | raising non-dues revenue |
| 203 | More tools that will allow agents to recognized the value of being a REALTOR. We are seeing more agents keep their license and move to holding companies to avoid REALTOR dues. They are able to receive referral fees instead, and avoid expenses. |
| 204 | NAR and VAR are becoming like the federal government issuing mandates for the local boards to carry out without funding. The staff is interested in duties they want to carry out not what the Realtor-in-the-field needs. |
| 205 | you are doing it great job. lobby congress, call to actions working |
| 206 | We need NAR to continue to be present and in front of our government representatives on many housing issues. Short sales, REO, interest deduction, making loans available to qualified buyers. Overall make our job easier not harder. |
| 207 | We are actually OK and will get through this, we just need N.A.R. to keep pounding away it's message to the public about the importance of working with a REALTOR |
| 208 | Patience. |
| 209 | The backing of NAR and no price increases. |
| 210 | same as #3 above. |
| 211 | encouragement from leadership to keep members engaged and hopeful |
| 212 | We need to assist Realtors in growing business and being competitive. But I honestly believe that the fraud that created this market is alive and well. Agnets have not stopped committing fraud....they have found new ways to commit fraud. |
| 213 | re-organization or streamlining to combine overlapping committees; hands-on training of new technology; |
| 214 | I am the past president, however, our association appreciates all that CAR does for us. |
| 215 | that the association continue to keep us informed. they already do a great job and they need to continue. |
| 216 | Increased advocacy in congress to promote fairness in lending and appraisal. Help for Fannie and Freddie |
| 217 | marketing the value of the R |
| 218 | support of the local membership and a great staff doing more with less resources. |
| 219 | Changes in our client base - Gen xers are very different from Babyboomers - more short sale info and assistance. Banks are getting worse rather than better. Realtor Membership is the best way to increase revenue - assistance with obtaining and maintaining those new members |
| 220 | Good resources/updates from NAR and my state association |
| 221 | We have merged with three adjoining associations and are in talks with a fourth. |
| 222 | market data on a regular basis |
| 223 | united front against the MID and service tax issues |
| 224 | EDUCATE MEMBERS ON SURVIVAL TACTICS. MONEY MANAGEMENT, SPREAD DUES PAYMENT OVER 10-12 MONTHS, COST SAVING SOLUTIONS, AFFORDABLE SERVICES, MARKET STRATEGIES FOR SHORT SALES AND FORECLOSURE BUSINESSES, PARTNERSHIPS... |
| 225 | I was president 2010 & 2011. I will contiune to serve as long as they will have me. |
| 226 | Continued support and updates from the State and national Assoc. of Realtors |

| | |
|-----|---|
| 227 | Motivate membership. Grow membership in a down time. Plan for the future, combining boards to regional. |
| 228 | I was president in 2011. Our board membership has dropped 10% a year over the past few years but we are budgeting to meet the challenge. |
| 229 | We're doing well. |
| 230 | Need NAR to hold its fees/dues down. Raising them \$40 when we are losing membership nationally seemed ill advised. |
| 231 | Do not increase fees. |
| 232 | We need help in the short sale arena--I don't personally feel that NAR has been there with the needed support and I feel they should have been a leader with the Chase, Wells Fargo, and Bank of America foreclosures and short sale problems with better answers and more pressure for the big lenders to have gotten their act together BEFORE this mess exploded in our faces and caused us to watch this war take to many casualties both in Real Estate Agents and in the public we serve. There is still time to step up but I am not sure we have the courage to do it even now. |
| 233 | Knowledge is everything. As long as we can be aware of industry changes as soon as they are noted, then we can remain the experts in our field. Education has never been more relevant. However, this does not mean classes...rather, constant bursts of disseminating information that keep us constantly up to date. |
| 234 | Keep the Banks out of Real Estate. Promote our professionalism and expertise. Promote home buying process and tax deductions |

[Products & Services](#) | [About Us](#) | [Support/Help](#)

© 2012 Copyright MarketTools Inc. All Rights Reserved. | [Privacy Policy](#) | [Terms Of Use](#)